### Role Profile - Tier 2 Corporate Director



### Managing, Leading and Developing Others

Experienced leader with an extensive track record in a complex, multifunctional public or voluntary sector organisation

Set the expectations for the continual professional development of the workforce to achieve service aims and ensure statutory and best practice outcomes are achieved

Empower people managers by setting out clear vision and direction that supports decision making and accountability

Visibly engage with, inspire and develop the workforce to deliver the best outcomes for customers regardless of organisational boundaries and support the collaboration and integration of services across the council

Role model enthusiasm and commitment to delivering excellent services which have considered the diverse needs of customers

Embed a culture of continuous improvement and effective problem solving across the organisation. Effectively engaging people managers and their teams through change programmes

# Knowledge and Skills

Degree and Post graduate management qualification / MBA (or equivalent experience) supplemented with relevant continuous professional development

Deep, specialist knowledge and skills across several specialist service areas gained through experience in several complex and demanding roles, including broader commercial awareness

Proven experience in working effectively as part of a senior leadership team

Experience of developing innovative approaches to financial or funding issues, underpinned by an extensive understanding of financial analysis, large scale budget management and forecasting

Intricate understanding of the workings of local government or working in a political environment at a senior level with experience of implementing political priorities

Successfully demonstrate ability to put together a comprehensive service strategy

Proven experience in successfully leading the delivery of outcomes and transformation in a large complex organisation

Broad knowledge of the public-sector approach to commissioning

Experience of championing horizontal and vertical collaboration across an organisation

### Creativity and Innovation

Take advantage of challenge, pressure and opportunity to transform the efficiency and effectiveness of the council and embed an adaptive culture in an environment that needs to make effective use of limited resources

Celebrates success but has the humility to give away credit to enable strong partnerships

Work in partnership with external stakeholders and partners to support the delivery of best in class services and develop new commercial opportunities

Encourage, recognise and celebrate creativity and innovation across the workforce

Shape the strategic direction of the council ensuring that it is best in class and aligned to future needs

### Relationships

Work with cabinet to develop strategic policy direction which both delivers their priorities and ensures that the council complies with all relevant legislation and statutory requirements within an acceptable level of risk

Achieve a high level of credibility to provide others with confidence in making well informed decisions

Analyse complex information quickly, reaching and articulating decisions with clarity, to deliver solutions that command support

Work strategically in a complex system and build partnerships to influence and facilitate system wide change across the whole public sector

Work positively to develop and maintain open working relationships with councillors of all political parties

## Decision making

Real understanding of local demographics – advising and taking decisions based on deep knowledge of the local population and their needs

Make evidence based and outcome focused decisions that will have a major impact on council policy and activity, using proactive risk management to ensure the quality of the service is maintained

### Work Demands

Lead by example by effectively managing people, projects, budgets and activities in a large scale and complex political environment

Manage conflicting priorities and ensure that realistic objectives are set for the workforce to achieve success

Personal resilience and ability to manage competing priorities